



WARREN COUNTY CHAMBER ALLIANCE

PAST 4 YEARS OF GROWTH



8000+
NEW JOBS



15,000+
RETAINED JOBS



\$1.2+
BILLION IN CAPITAL INVESTMENT



700,000+
ESTIMATED ANNUAL VISITORS TO NEW SPORTS PARK



WHAT IS THE CHAMBER ALLIANCE?

The Warren County Chamber Alliance (Alliance) is a collaboration of five Warren County chambers of commerce and the Warren County Port Authority (Port). The Alliance's three core principles - communicate, educate, and advocate - drive economic development in the County. Through advocacy trips to government capitols, signature events in Warren County, and regular outreach to both members and policy-makers, the Alliance supports the Warren County business community and its goals for continued economic growth and prosperity.

#3 Fastest growing County in Ohio **2019** **\$1.6 BILLION**
DC ★ FLY-IN Annual Tourism Dollars Spent in Warren County

Annual Education Events:

- Featuring renowned Professor of Economics at Kennesaw State University and Director of its Econometric Center, Roger Tutterow, Ph.D., with annual attendance near 350.
- (Fall) – Rotating business topics with average attendance near 125

Chamber Alliance Members:

- Franklin Area Chamber of Commerce
- Lebanon Area Chamber of Commerce
- Little Miami Area Chamber of Commerce
- Springboro Area Chamber of Commerce
- Waynesville Area Chamber of Commerce
- Warren County Port Authority

Beginning in 2015, the Alliance created the Chamber Alliance Prioritization Process, or CAPP.

The goal of CAPP is to prioritize public policy goals and projects from key sectors around the County. Working through the Alliance gives the County a strong, unified voice.

Annual Advocacy Events:

- Washington D.C. Fly-In
- Columbus Capitol Drive
- \$4.8 million in grant funding awarded throughout the County in the last two Capital Budget cycles.





2019 Federal Policy Agenda

Combating Substance Abuse and Empowering Local Law Enforcement

- The opioid and substance abuse crisis continues to damage the social fabric of Warren County. Its effects stretch far beyond overdose statistics; such as skyrocketing children services costs, reduction of the workforce pool, increased incarcerations and autopsies.
- The Alliance is supportive of federal policy such as **H.R.1345** that allows the continuation of federal benefits, such as Medicaid, Medicare and Children's Health Insurance Plan to individuals who are pending disposition in local jails; especially those individuals suffering from mental health and substance abuse illnesses.
- The Alliance advocates for **S.85**, the reauthorization of Family Violence Prevention Services and **H.R.1585**, the Violence Against Women Reauthorization Act along with sustainable funding for the Crime Victims Fund established by the Victims of Crime Act.

Addressing Local Workforce Development and Educational Needs

- The Alliance supports strengthening the profile, influence & resources of workforce development boards to operate as a think tank for WIOA best practices and workforce development quality improvements.
- The Alliance supports policy that ensuring our workforce can compete such as **S.206 JOBS Act** and **H.R.2451 from the 115th congress** which provides increased flexibility for Pell Grants, support for career technical education and greater opportunities for partnerships between schools, higher education and employers.
- The Chamber alliance advocates for greater local flexibility to administer and disburse federal workforce development funds.

Economic and Community Development

- The Alliance supports policies which would expand the geographic areas of Opportunity Zones or make it easier for investors to utilize this economic development tool. Opportunity Zones were part of the Tax Cuts and Jobs Act of 2017.
- The Alliance advocates for increasing future secured funding of community development block grants (CDBG), with more funds made available at the State and local level.
- The Alliance encourages stronger collaboration and efficiency between governmental regulatory agencies such as FEMA and the EPA with local economic development departments. This includes streamlining processes to reduce the amount of time required to obtain approvals.

Strengthening Private Sector Activity

- The Alliance does not support the implementation of steel tariffs as a global trade tactic due to their costly effects on the local business community.
- The Alliance advocates for the practical application of international trade policies and regulations that achieve maximum simplicity and effectiveness for Free Trade Zones in Warren County.
- The Alliance advocates for reform in medical policy; specifically the repeal of the Affordable Care Act and the passing of **H.R. 2207** and **S. 692**, repealing the excise tax on medical devices.
- The Alliance supports initiatives and legislation such as **S. 177** that enhance small business growth opportunities through employee stock ownership plans (ESOP) and small company retirement plan opportunities using professional employer organizations (PEO).

2018 HIGHLIGHT



BIOSCIENCE HARDY DIAGNOSTICS

Hardy Diagnostics, located in Springboro, Ohio, is an employee-owned company that specializes in producing and distributing over 3,500 microbiology products used in more than 9,000 clinical, research, food and pharmaceutical labs and related companies throughout the world. When asked about the company's decision to expand their Springboro facility by 40,000 SF to meet market demand and allow for future partnership with regional bioscience companies, Mr. Hardy responded that "our future is in Ohio".



LOGISTICS IDI LOGISTICS

Warren County's strong labor pool and ideal location in the Midwest with direct access to I-75 and I-71 is part of what attracted industrial developer IDI Logistics to the market in 2008. In 2018, IDI-Gazeley started construction on the final building in Park North at Monroe, a 429 acre, Class A industrial park that is now home to strong manufacturing and logistics tenants such as such as Home Depot, UGN, and Hayneedle. Creative real estate and utility incentives, along with a strong partnership between the developer and the community, have encouraged over 4 million square feet of development in the industrial park over the past 10 years.



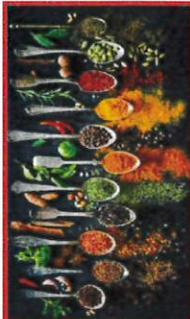
ADVANCED MANUFACTURING GREENPOINT METALS

Greenpoint Metals expanded their Franklin, Ohio facility by 70,000 SF to create more office, warehousing, and production space. The second-generation, family-owned company continue to be a leader in the steel industry through its focus on innovative technology-driven solutions that allow for enhanced customer service and higher quality products. "We're investing in our company and equipment as much as we invest in our people," said Mike Caughell, Vice President of Sales.



INFORMATION TECHNOLOGY L-3 TECHNOLOGIES

L-3 is an industry leader providing high-profile, innovative solutions from the floor of the ocean to outer limits of space and has long been a critical partner within the region's corporate portfolio. In 2018, L-3 took advantage of a creative space solution through Mason's Tech Elevator (MTE) program to use 22,000 SF of flexible lab/project space to continue to meet client demands while balancing the consolidation of out-of-state operations onto their larger Mason campus. The partnership with the community is recognized as a best practice within L-3's global platform.



FOOD & FLAVORINGS MAINE INC

Maine Inc., which specializes in seasonings at their Lebanon, Ohio facility, announced an expansion in 2016 that is still resulting in company growth through 2018-2019. The increased capacity at the company's Lebanon campus was necessary to take advantage of expanding market opportunities. The National Association of Flavors and Food Ingredient Systems has identified Warren County and much of southwest Ohio as one of the leading hubs for flavor companies in the United States.



1,201
NEW JOBS



3,783
JOBS RETAINED

CAPITAL INVESTMENT OF
\$315.4
MILLION



1,167,885 FT.
CONSTRUCTED OR IMPROVED



WARREN COUNTY, OH

AT A GLANCE

